

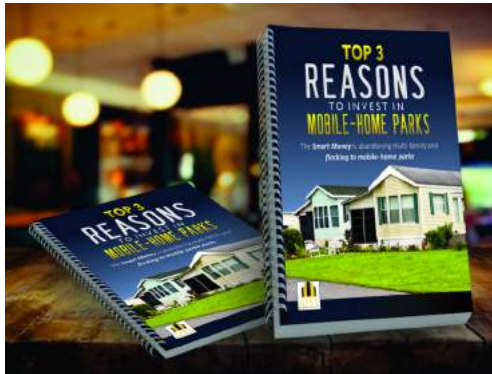
ELOY RETANA

AUTHOR • PRINCIPAL INVESTOR • PODCASTER

Eloy is a passionate real estate investor, author of the book *The Top 3 Reasons to Invest in Mobile Home Parks* and the host of *The Savvy Mobile Home Park Investor* podcast. He is currently invested in 113 apartment and Mobile-Home Units while also investing in his ongoing education both through top notch courses and through personal mentorship with two of the industry's leading experts: Bryan Ellis and Adam A. Adams. Eloy educates people why currently, during this pandemic, mobile home parks are the best investment on earth. That mobile home parks are safer, lower tenant turnover, offer higher returns and have lower taxes than stocks.



TOPICS



- ✓ Investing in real estate syndications as the best alternative to the stock market.
- ✓ Mobile home parks are not only surviving, but are thriving during the pandemic.
- ✓ Becoming financially free with real estate investing.
- ✓ Raising capital for real estate deals.

SAMPLE INTERVIEW QUESTIONS / TALKING POINTS



- ✓ How do you cultivate a mindset to rebuild after losing everything in 2008?
- ✓ How'd you get into real estate?
- ✓ I thought IT guys had it made, why make the switch to Real Estate?
- ✓ How did you find out about multifamily?
- ✓ What compelled you to make the transition to Mobile Home Parks?
- ✓ How have your MHP's faired during the lockdown? Why Florida?
- ✓ With an expected economic recession looming and bank lending tightening their rules, what opportunities do you see going forward?
- ✓ What do you feel are the keys to successful partnerships?
- ✓ What's next for Apex Communities?



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Bryan Ellis Investing Letter

Independent Financial & Political News For Savvy Individual Investors